Solutions & Success

The Inside Story





Rick Dubord, President of HomeLife Realty Services needed an IT service provider who knew what a real estate broker required. Plus he needed a team of IT professionals who was available 24/7, and was familiar with the industry and the challenges that they face on a daily basis. He found one — Coleman Technologies. That was ten years ago and Rick has never looked back.

Today Darren and the team at Coleman Technologies act as HomeLife Realty's complete outsourced IT department. They manage all aspects of HomeLife's IT including onsite and remote services, managed antivirus, Internet connectivity and much more for their various locations.

Rick and his team of over 20 employees rely on Coleman for everything IT:

"Darren and the experts at Coleman manage all of our IT equipment and computers. They ensure the integrity of our data, and that our computers can access Board data, which is critical to our business. Coleman Technologies is familiar with the industry challenges we face. They are dependable, knowledgeable and always available 24/7. They have become a part of our team."





Natalie who works for Rick enthusiastically reported:

"Coleman Technologies is a great resource when we have new realtors in the office. They help guide them on the latest and greatest IT tools!"

According to Rick, Coleman Technologies goes "above and beyond the call of duty" on a regular basis:

"Coleman Technologies also provides services to our sales people. We are a mobile business—We're always on the move. So we depend on Coleman to ensure we can work on the go. Kevin from Coleman even looks after my PCs at home. Plus I can count on the team at Coleman to work with third parties. They provide a liaison that I really depend on. If I need IT support when I'm holding a training, and there's a glitch or problem, Coleman Technologies will be there to rescue me and ensure I have the technology to deliver a great presentation. I'd hire them again!"

Can you say that you'd hire your IT provider again? Most can't. Contact Coleman Technologies and we'll be happy to tell you more. Plus be sure to sign up for our complimentary IT Review. Call **(604) 513-9428**.





